



SUSTAINABILITY REPORT 2018

MANIFESTO

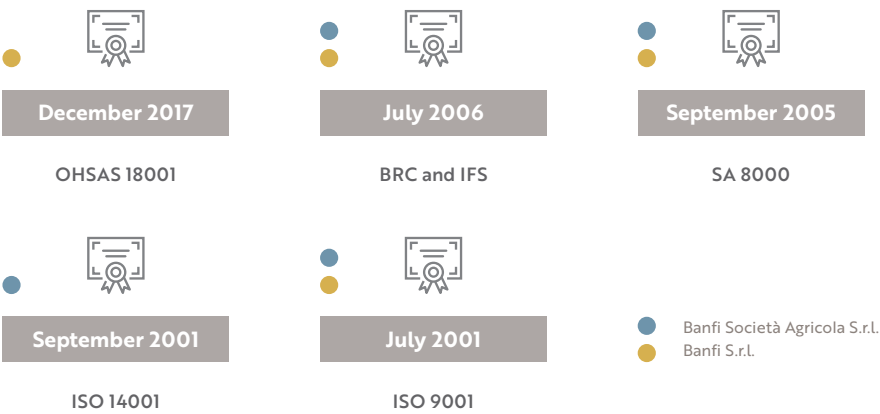


Our deepest wish is that this project should be good for the people of Montalcino, good for Italy, good for America and good or all those who love quality wines.

JOHN F. MARIANI, 12TH SEPTEMBER 1984
FROM THE SPEECH INAUGURATING THE BANFI WINERY AT MONTALCINO

Since its foundation, 40 years ago, Banfi has understood the importance of the territory as an element to be supported and enhanced with a constant commitment. Wine, more than any other products, intrinsically expresses the bond between the land and the labor of mankind. With this awareness, Banfi works not only by adopting a sustainable production system which pays attention to safeguard the environment, but also by preserving the heritage of the territory: its culture, history and evolution. It was thanks to the support to the territory and its community, that Banfi could play an undisputed leadership role in the creation of the extraordinary worldwide success of Brunello and of Montalcino. “No man is an island”, declares the title of John Donne’s essay, “because he is part of humanity”, and the same can be said of the company, according to Banfi’s philosophy: the great successes of its wines could only be achieved through the support of its territory and of the community of which Banfi is an integral part.

CERTIFICATES



NUMBERS



Export

94

Wine distribution countries



Italian regions

2

Tuscany
Piedmont



Customers

1,059

The Company has worked
with for 10 years



References

32 | **14**

Tuscany

Piedmont



Territories

3,139 in ha

Tuscany
3,089 ha of which
1,600 ha cultivated

Montalcino (SI)
Casalappi (LI)
Cerreto Guidi (FI)
Castellina in Chianti (SI)
Centoia (GR)
Bolgheri (LI)

Piedmont
50 ha of which
35 ha vineyard

Novi Ligure (AL)
Acqui Terme (AL)



Turnover

67.8

in mln Euro

Total combined
turnover in Italy



Value distributed to third parties

91.5%

Generated combined value
distributed to third parties



Visitors

60,000

per year



VALUING AND DEVELOPING HUMAN RESOURCES

Convinced that the quality of its production is firmly linked to the development of a skilled and motivated workforce, Banfi aims at creating a strong sense of belonging on which to develop mechanisms for valuing people.



397

Average employees
Italy combined



364

Employees
in Tuscany



33

Employees
in Piedmont



64% | 36%

Banfi's employees*

men

women



43 | 8

Employees' average age

years

months



126 | 51

Employees

more than
20 years

more than
30 years



15 | 0

Average number of
years with the Company

years

months



587,360

Worked hours



16 | 4

Agents

more than
20 years

more than
30 years

* Average for the 2 Companies



THE IMPORTANCE OF THE ENVIRONMENT FOR BANFI

The careful management of the variegated agro-ecosystem, in which Banfi operates, represents a positive example of perfect harmony between production activities and the protection of the vast biodiversity that characterizes the environment.



Banfi Production beyond wine





CLIMATE CHANGE AND BANFI CONTRIBUTION

Respect, protection and safeguard of the ecosystem are the principles guiding Banfi's activities in the awareness that only with such considerations it is possible to guarantee continuity, growth, and development of production.

PRODUCED WASTE

38% disposal

62% recycling

RECYCLED CARDBOARD



1,460

trees not cut down



42,000 m³

saved water

RECYCLED WATER



69,000 m³

purified water re-utilized

RECYCLED GLASS



2,000 t

less CO₂



3 MLN kWh

saved electric power

LIGHTWEIGHT BOTTLES



- 40% weight

10 years: not emitted CO₂
= CO₂ emitted by 3,600
off-road vehicles



1 MLN

+12%

euro invested
in R&D projects



16,000

+13%

internal hours
invested in R&D



180,000

analyses of products
and plants



ENHANCING VALUE AND DEVELOPING TERRITORY

The development of initiatives and activities in the territory that are renewed every year and the high loyalty of employees and suppliers are evidence of Banfi's commitment to the enhancement and development of the territory and local communities.



SPORT

2^a edition
L'Eroica Montalcino

2^a edition
Brunello Crossing

2^a edition
Endurance

9^a edition
Rally Tuscan Rewind

1^a edition
Toscana Orienteering Classic



MUSIC

21^a edition
Jazz&Wine

6^a edition
Musicisti Nati



CULTURE

2^a edition
Sanguis Jovis - Alta Scuola
del Sangiovese



200,000

+12.5%

euro investments
in the community

Reference period

JANUARY 2018 – DECEMBER 2018

BANFI CONTACTS – Registered Office

Castello di Poggio alle Mura - 53024 Montalcino (SI)

Tel. +39 0577 840111 - Fax +39 0577 840444

banfi@banfi.it

castellobanfi.com

